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Assistant Dean William P. Gormbley
Director, Advanced Management Program
Harvard Graduate School of Business
Administration
Soldiers Field
Boston 63, Massachusetts

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Dear Dean Gormbley:

It is my privilege to write this letter endorsement of [REDACTED] an applicant for the Advanced Management Program of the Harvard Graduate School of Business Administration.

I have known Bob [REDACTED] for approximately six years and during the past two, have had excellent opportunity to observe his performance and -- more important -- to evaluate his potential. In my opinion he scores exceptionally high in both areas.

In addition to almost ten years of varied and significant experience as a lawyer, Bob has had diverse intelligence experience, has traveled extensively and has lived abroad. I would expect him to draw freely upon this rather wide background of experience in participating actively in group discussions and class programs. As an individual Bob is essentially a thoughtful and deliberate person but is always responsive to his environment and genuinely interested in his associates, even though his demeanor is quiet and easy going.

Recently he was selected to undertake a new assignment in which he will be concerned with business activities in various parts of the world. In some respects this is for him a new sphere of activity. Chiefly, his responsibility will be much broader in scope and will demand a more closely integrated appreciation of the problems, skills and tools of modern business management. It is in these areas, of course, that the Advanced Management Program can be of direct value to him and to this Agency.

I am certain that [REDACTED] will gain much from the program while at the same time contributing in equal measure.

SA/DDS/JER:ep (22 Nov 57)

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Sincerely,

Signed

L. K. White
Deputy Director